

# GYROSTAT

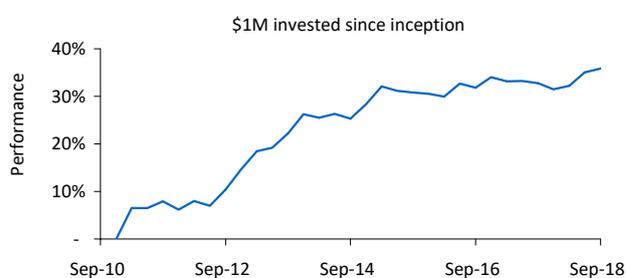
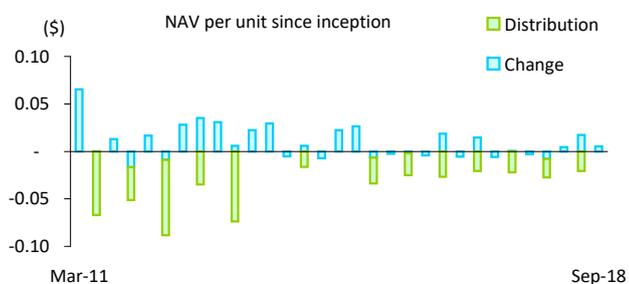
## RISK MANAGED EQUITY FUNDS

- Investors – Pre and post retirees (sequencing risk), industry associations, intergenerational wealth transfer
- Absolute return alternative – stable and rising absolute returns with regular income
- Distinctive risk management – protection always in place with upside
- Making money when others don't – capital growth in trending and volatile markets (including down markets)
- Complements short term bonds in a portfolio
- Proven strategy over 7 years

### Expected returns - Investment cycle

| Market conditions | Volatility | Returns          |
|-------------------|------------|------------------|
| Trending Market   | Medium     | 6 - 8% p.a.      |
| Stable Market     | Low        | Short term bonds |
| Volatile Market   | High       | > 8% p.a.        |

| Financial Year | Market type | Period return | Cumulative return |
|----------------|-------------|---------------|-------------------|
| Jun-11         | trending    | 6.5%          | 6.5%              |
| Jun-12         | stable      | 0.4%          | 4.4%              |
| Jun-13         | volatile    | 11.4%         | 7.1%              |
| Jun-14         | trending    | 6.0%          | 6.8%              |
| Jun-15         | stable      | 3.8%          | 6.1%              |
| Jun-16         | stable      | 1.2%          | 5.2%              |
| Jun-17         | stable      | 0.4%          | 4.5%              |
| Jun-18         | stable      | 1.3%          | 4.1%              |



| Qtr End | Open NAV | Change    | Distribute | Close NAV | Invested (\$) | Open Value | Change   | Distribute | Close Value |
|---------|----------|-----------|------------|-----------|---------------|------------|----------|------------|-------------|
| Mar-11  | 1.00000  | 0.06527   | -          | 1.06527   | 1,000,000     | 1,000,000  | 65,270   | -          | 1,065,270   |
| Jun-11  | 1.06527  | 0.00010   | (0.06732)  | 0.99805   | -             | 1,065,270  | 100      | (67,320)   | 998,050     |
| Sep-11  | 0.99805  | 0.01290   | -          | 1.01095   | 67,320        | 1,065,370  | 13,770   | -          | 1,079,140   |
| Dec-11  | 1.01095  | (0.01659) | (0.03500)  | 0.95936   | -             | 1,079,140  | (17,709) | (37,361)   | 1,024,070   |
| Mar-12  | 0.95936  | 0.01678   | -          | 0.97614   | 37,361        | 1,061,431  | 18,565   | -          | 1,079,996   |
| Jun-12  | 0.97614  | (0.00901) | (0.07954)  | 0.88759   | -             | 1,079,996  | (9,969)  | (88,003)   | 982,025     |
| Sep-12  | 0.88759  | 0.02811   | -          | 0.91570   | 88,003        | 1,070,028  | 33,888   | -          | 1,103,916   |
| Dec-12  | 0.91570  | 0.03508   | (0.03500)  | 0.91578   | -             | 1,103,916  | 42,290   | (42,194)   | 1,104,012   |
| Mar-13  | 0.91578  | 0.03079   | -          | 0.94657   | 42,194        | 1,146,206  | 38,537   | -          | 1,184,743   |
| Jun-13  | 0.94657  | 0.00587   | (0.07411)  | 0.87833   | -             | 1,184,743  | 7,347    | (92,757)   | 1,099,333   |
| Sep-13  | 0.87833  | 0.02230   | -          | 0.90063   | 92,757        | 1,192,090  | 30,266   | -          | 1,222,356   |
| Dec-13  | 0.90063  | 0.02943   | -          | 0.93006   | -             | 1,222,356  | 39,943   | -          | 1,262,300   |
| Mar-14  | 0.93006  | (0.00517) | -          | 0.92489   | -             | 1,262,300  | (7,017)  | -          | 1,255,283   |
| Jun-14  | 0.92489  | 0.00583   | (0.01655)  | 0.91417   | -             | 1,255,283  | 7,913    | (22,462)   | 1,240,733   |
| Sep-14  | 0.91417  | (0.00735) | -          | 0.90682   | 22,462        | 1,263,195  | (10,156) | -          | 1,253,039   |
| Dec-14  | 0.90682  | 0.02250   | -          | 0.92932   | -             | 1,253,039  | 31,090   | -          | 1,284,129   |
| Mar-15  | 0.92932  | 0.02639   | -          | 0.95571   | -             | 1,284,129  | 36,466   | -          | 1,320,595   |
| Jun-15  | 0.95571  | (0.00666) | (0.02762)  | 0.92143   | -             | 1,320,595  | (9,203)  | (38,165)   | 1,273,227   |
| Sep-15  | 0.92143  | (0.00238) | -          | 0.91905   | 38,165        | 1,311,392  | (3,387)  | -          | 1,308,005   |
| Dec-15  | 0.91905  | (0.00169) | (0.02373)  | 0.89363   | -             | 1,308,005  | (2,405)  | (33,773)   | 1,271,827   |
| Mar-16  | 0.89363  | (0.00430) | -          | 0.88933   | 33,773        | 1,305,600  | (6,282)  | -          | 1,299,317   |
| Jun-16  | 0.88933  | 0.01872   | (0.02716)  | 0.88089   | -             | 1,299,317  | 27,350   | (39,681)   | 1,286,987   |
| Sep-16  | 0.88089  | (0.00554) | -          | 0.87535   | 39,681        | 1,326,668  | (8,344)  | -          | 1,318,324   |
| Dec-16  | 0.87535  | 0.01469   | (0.02111)  | 0.86893   | -             | 1,318,324  | 22,124   | (31,793)   | 1,308,655   |
| Mar-17  | 0.86893  | (0.00579) | -          | 0.86314   | 31,793        | 1,340,448  | (8,932)  | -          | 1,331,516   |
| Jun-17  | 0.86314  | 0.00040   | (0.02251)  | 0.84103   | -             | 1,331,516  | 617      | (34,725)   | 1,297,408   |
| Sep-17  | 0.84103  | (0.00291) | -          | 0.83812   | 34,725        | 1,332,133  | (4,609)  | -          | 1,327,524   |
| Dec-17  | 0.83812  | (0.00806) | (0.01975)  | 0.81031   | -             | 1,327,524  | (12,766) | (31,283)   | 1,283,475   |
| Mar-18  | 0.81031  | 0.00455   | -          | 0.81486   | 31,283        | 1,314,757  | 7,383    | -          | 1,322,140   |
| Jun-18  | 0.81486  | 0.01721   | (0.02092)  | 0.81115   | -             | 1,322,140  | 27,924   | (33,943)   | 1,316,120   |
| Sep-18  | 0.81115  | 0.00519   | -          | 0.81634   | 33,943        | 1,350,064  | 8,638    | -          | 1,358,702   |
| Total   |          | 0.28666   | (0.47032)  |           | 1,593,460     |            | 358,702  | (593,460)  |             |

## Distribution Policy

After Gyrostat received its AFSL in July 2014, the Board adopted a formal distribution policy. Prior to this time the policy was designed to meet the specific cash flow requirements of a select group of investors. Minimum distribution is based on the 90 day bank bill swap rate (BBSW90) + 3% p.a., paid semi annually. This is currently at 4.9% p.a. Dependant upon the performance of the Fund, the Board will pay out higher than minimum distribution.

BBSW90 is to be determined at the commencement of the quarter prior to the payment of the distribution. The net income of the fund is its dividends (cash and franking credits) from shares less its expenses and cost of protection.

Investment funds are fully invested through the investment cycle. We pass through dividends and franking credits.

| Performance | Gyrostat<br>total return | BBSW 90<br>total return |  |
|-------------|--------------------------|-------------------------|--|
| 1 month     | 0.4%                     | 0.2%                    |  |
| 3 months    | 0.8%                     | 0.5%                    |  |
| 1 Year      | 3.1%                     | 2.0%                    |  |
| 3 Years     | 1.7%                     | 2.0%                    |  |
| 5 Years     | 2.2%                     | 2.2%                    |  |
| Inception   | 4.0%                     | 2.8%                    |  |

\* total return is compound annual growth rate as defined by Financial Services Council

| <u>FY19</u> | <u>Open NAV</u> | <u>Change</u> | <u>Distribute</u> | <u>Close NAV</u> | <u>Invested (\$)</u> | <u>Open Value</u> | <u>Change</u> | <u>Distribute</u> | <u>Close Value</u> |
|-------------|-----------------|---------------|-------------------|------------------|----------------------|-------------------|---------------|-------------------|--------------------|
| Jul-18      | 0.81115         | 0.00152       | -                 | 0.81267          | 1,000,000            | 1,000,000         | 1,874         | -                 | 1,001,874          |
| Aug-18      | 0.81267         | 0.01252       | -                 | 0.82519          | -                    | 1,001,874         | 15,435        | -                 | 1,017,309          |
| Sep-18      | 0.82519         | (0.00885)     | -                 | 0.81634          | -                    | 1,017,309         | (10,910)      | -                 | 1,006,398          |
| Oct-18      | 0.81634         | 0.00322       | -                 | 0.81956          | -                    | 1,006,398         | 3,970         | -                 | 1,010,368          |
| Total       |                 | 0.00841       | -                 |                  | 1,000,000            |                   | 10,368        | -                 |                    |

| <u>FY18</u> | <u>Open NAV</u> | <u>Change</u> | <u>Distribute</u> | <u>Close NAV</u> | <u>Invested (\$)</u> | <u>Open Value</u> | <u>Change</u> | <u>Distribute</u> | <u>Close Value</u> |
|-------------|-----------------|---------------|-------------------|------------------|----------------------|-------------------|---------------|-------------------|--------------------|
| Jul-17      | 0.84103         | (0.00317)     | -                 | 0.83786          | 1,000,000            | 1,000,000         | (3,769)       | -                 | 996,231            |
| Aug-17      | 0.83786         | 0.00629       | -                 | 0.84415          | -                    | 996,231           | 7,479         | -                 | 1,003,710          |
| Sep-17      | 0.84415         | (0.00603)     | -                 | 0.83812          | -                    | 1,003,710         | (7,170)       | -                 | 996,540            |
| Oct-17      | 0.83812         | (0.00307)     | -                 | 0.83505          | -                    | 996,540           | (3,650)       | -                 | 992,890            |
| Nov-17      | 0.83505         | 0.00432       | -                 | 0.83937          | -                    | 992,890           | 5,137         | -                 | 998,026            |
| Dec-17      | 0.83937         | (0.00931)     | (0.01975)         | 0.81031          | -                    | 998,026           | (11,070)      | (23,483)          | 963,473            |
| Jan-18      | 0.81031         | (0.00682)     | -                 | 0.80349          | 23,483               | 986,956           | (8,307)       | -                 | 978,650            |
| Feb-18      | 0.80349         | 0.01749       | -                 | 0.82098          | -                    | 978,650           | 21,303        | -                 | 999,953            |
| Mar-18      | 0.82098         | (0.00612)     | -                 | 0.81486          | -                    | 999,953           | (7,454)       | -                 | 992,498            |
| Apr-18      | 0.81486         | (0.00351)     | -                 | 0.81135          | -                    | 992,498           | (4,275)       | -                 | 988,223            |
| May-18      | 0.81135         | 0.00790       | -                 | 0.81925          | -                    | 988,223           | 9,622         | -                 | 997,845            |
| Jun-18      | 0.81925         | 0.01282       | (0.02092)         | 0.81115          | -                    | 997,845           | 15,615        | (25,481)          | 987,980            |
| Total       |                 | 0.01079       | (0.04067)         |                  | 1,023,483            |                   | 13,460        | (48,964)          |                    |

| <u>FY17</u> | <u>Open NAV</u> | <u>Change</u> | <u>Distribute</u> | <u>Close NAV</u> | <u>Invested (\$)</u> | <u>Open Value</u> | <u>Change</u> | <u>Distribute</u> | <u>Close Value</u> |
|-------------|-----------------|---------------|-------------------|------------------|----------------------|-------------------|---------------|-------------------|--------------------|
| Jul-16      | 0.88089         | (0.00614)     | -                 | 0.87475          | 1,000,000            | 1,000,000         | (6,970)       | -                 | 993,030            |
| Aug-16      | 0.87475         | (0.00274)     | -                 | 0.87201          | -                    | 993,030           | (3,110)       | -                 | 989,919            |
| Sep-16      | 0.87201         | 0.00334       | -                 | 0.87535          | -                    | 989,919           | 3,792         | -                 | 993,711            |
| Oct-16      | 0.87535         | (0.01053)     | -                 | 0.86482          | -                    | 993,711           | (11,954)      | -                 | 981,757            |
| Nov-16      | 0.86482         | 0.02468       | -                 | 0.88950          | -                    | 981,757           | 28,017        | -                 | 1,009,774          |
| Dec-16      | 0.88950         | 0.00054       | (0.02111)         | 0.86893          | -                    | 1,009,774         | 613           | (23,964)          | 986,423            |
| Jan-17      | 0.86893         | (0.00726)     | -                 | 0.86167          | 23,964               | 1,010,387         | (8,442)       | -                 | 1,001,945          |
| Feb-17      | 0.86167         | 0.00253       | -                 | 0.86420          | -                    | 1,001,945         | 2,942         | -                 | 1,004,887          |
| Mar-17      | 0.86420         | (0.00106)     | -                 | 0.86314          | -                    | 1,004,887         | (1,233)       | -                 | 1,003,655          |
| Apr-17      | 0.86314         | (0.00350)     | -                 | 0.85964          | -                    | 1,003,655         | (4,070)       | -                 | 999,585            |
| May-17      | 0.85964         | 0.00312       | -                 | 0.86276          | -                    | 999,585           | 3,628         | -                 | 1,003,213          |
| Jun-17      | 0.86276         | 0.00078       | (0.02251)         | 0.84103          | -                    | 1,003,213         | 907           | (26,175)          | 977,945            |
| Total       |                 | 0.00376       | (0.04362)         |                  | 1,023,964            |                   | 4,120         | (50,139)          |                    |

# GYROSTAT

## RISK MANAGED EQUITY FUNDS

| <u>FY16</u> | <u>Open NAV</u> | <u>Change</u> | <u>Distribute</u> | <u>Close NAV</u> | <u>Invested (\$)</u> | <u>Open Value</u> | <u>Change</u> | <u>Distribute</u> | <u>Close Value</u> |
|-------------|-----------------|---------------|-------------------|------------------|----------------------|-------------------|---------------|-------------------|--------------------|
| Jul-15      | 0.92143         | (0.00049)     | -                 | 0.92094          | 1,000,000            | 1,000,000         | (532)         | -                 | 999,468            |
| Aug-15      | 0.92094         | (0.00195)     | -                 | 0.91899          | -                    | 999,468           | (2,116)       | -                 | 997,352            |
| Sep-15      | 0.91899         | 0.00006       | -                 | 0.91905          | -                    | 997,352           | 65            | -                 | 997,417            |
| Oct-15      | 0.91905         | (0.00725)     | -                 | 0.91180          | -                    | 997,417           | (7,868)       | -                 | 989,549            |
| Nov-15      | 0.91180         | (0.00109)     | -                 | 0.91071          | -                    | 989,549           | (1,183)       | -                 | 988,366            |
| Dec-15      | 0.91071         | 0.00665       | (0.02373)         | 0.89363          | -                    | 988,366           | 7,217         | (25,753)          | 969,830            |
| Jan-16      | 0.89363         | (0.00391)     | -                 | 0.88972          | 25,753               | 995,583           | (4,356)       | -                 | 991,227            |
| Feb-16      | 0.88972         | (0.01257)     | -                 | 0.87715          | -                    | 991,227           | (14,004)      | -                 | 977,223            |
| Mar-16      | 0.87715         | 0.01214       | -                 | 0.88929          | -                    | 977,223           | 13,525        | -                 | 990,748            |
| Apr-16      | 0.88929         | 0.00559       | -                 | 0.89488          | -                    | 990,748           | 6,228         | -                 | 996,976            |
| May-16      | 0.89488         | 0.01185       | -                 | 0.90673          | -                    | 996,976           | 13,202        | -                 | 1,010,178          |
| Jun-16      | 0.90673         | 0.00132       | (0.02716)         | 0.88089          | -                    | 1,010,178         | 1,471         | (30,259)          | 981,389            |
| Total       |                 | 0.01035       | (0.05089)         |                  | 1,025,753            |                   | 11,648        | (56,012)          |                    |

| <u>FY15</u> | <u>Open NAV</u> | <u>Change</u> | <u>Distribute</u> | <u>Close NAV</u> | <u>Invested (\$)</u> | <u>Open Value</u> | <u>Change</u> | <u>Distribute</u> | <u>Close Value</u> |
|-------------|-----------------|---------------|-------------------|------------------|----------------------|-------------------|---------------|-------------------|--------------------|
| Jul-14      | 0.91417         | 0.00645       | -                 | 0.92062          | 1,000,000            | 1,000,000         | 7,056         | -                 | 1,007,056          |
| Aug-14      | 0.92062         | 0.00539       | -                 | 0.92601          | -                    | 1,007,056         | 5,892         | -                 | 1,012,947          |
| Sep-14      | 0.92601         | (0.01919)     | -                 | 0.90682          | -                    | 1,012,947         | (20,989)      | -                 | 991,959            |
| Oct-14      | 0.90682         | 0.02043       | -                 | 0.92725          | -                    | 991,959           | 22,348        | -                 | 1,014,307          |
| Nov-14      | 0.92725         | (0.00100)     | -                 | 0.92625          | -                    | 1,014,307         | (1,097)       | -                 | 1,013,209          |
| Dec-14      | 0.92625         | 0.00307       | -                 | 0.92932          | -                    | 1,013,209         | 3,363         | -                 | 1,016,572          |
| Jan-15      | 0.92932         | 0.00984       | -                 | 0.93916          | -                    | 1,016,572         | 10,764        | -                 | 1,027,336          |
| Feb-15      | 0.93916         | 0.01631       | -                 | 0.95547          | -                    | 1,027,336         | 17,841        | -                 | 1,045,178          |
| Mar-15      | 0.95547         | 0.00024       | -                 | 0.95571          | -                    | 1,045,178         | 263           | -                 | 1,045,440          |
| Apr-15      | 0.95571         | (0.00766)     | -                 | 0.94805          | -                    | 1,045,440         | (8,379)       | -                 | 1,037,061          |
| May-15      | 0.94805         | 0.00309       | -                 | 0.95114          | -                    | 1,037,061         | 3,380         | -                 | 1,040,441          |
| Jun-15      | 0.95114         | (0.00209)     | (0.02762)         | 0.92143          | -                    | 1,040,441         | (2,286)       | (30,213)          | 1,007,942          |
| Total       |                 | 0.03488       | (0.02762)         |                  | 1,000,000            |                   | 38,155        | (30,213)          |                    |