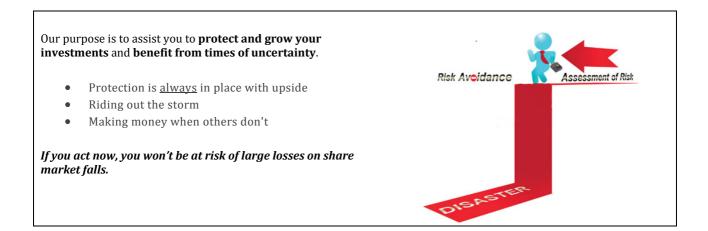


### Monthly Performance Report July 2018 -Protecting you when others don't

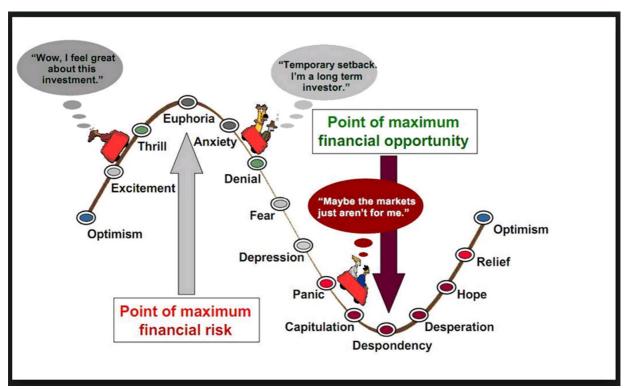


We offer risk managed investing products that can be added to a portfolio to benefit from volatile markets - including large market falls - where traditional asset allocation approaches don't work.

By adding Gyrostat, your portfolio is transformed to include protection. This is particularly important to those investors who cannot afford the **consequences** of large capital losses, such as retirees. You protect your home, car, life - why not shares?

Our products are specifically designed to benefit in volatile markets. It is our view that stock markets have now entered a more volatile phase. This is consistent with historical cycles of approximately 5 years of stable, then 5 years of more volatile market conditions.

Major market falls are a regular and hazardous feature of the investment cycle. The Gyrostat products complement existing approaches and enable an investment solution across the complete investment cycle - addressing the unscripted drama of large losses when markets fall.





History shows us that equities worth \$1 M today are likely to see \$300,000 - \$500,000 wiped off their market value in a period of less than 12 months, and take 12-17 years to get back to previous levels.

Risk managed investing maximises returns for a specified absolute risk parameter. We apply to the Australian market established strategies with uncapped profit potential and a defined cost (lowest cost alternative).

At least 3 leading investment banks have adopted similar strategies for their clients in global markets.

This investment approach is possible on any listed index or stock with liquid options market.

We have two specific Funds whch address particular needs:

### Absolute return Income Equity Fund:- cash plus with big returns in more volatile markets

Throughout the complete investment cycle income is paid at a minimum of BBSW + 3% by pass-through of blue chip dividends. Protection is always in place with minimal capital at risk (8 year track record of no quarterly losses not exceeding 2%). Returns vary through the complete investment cycle with greater profits in more volatile markets (including large market falls.)

Retirees can receive regular income with peace of mind through the complete investment cycle.

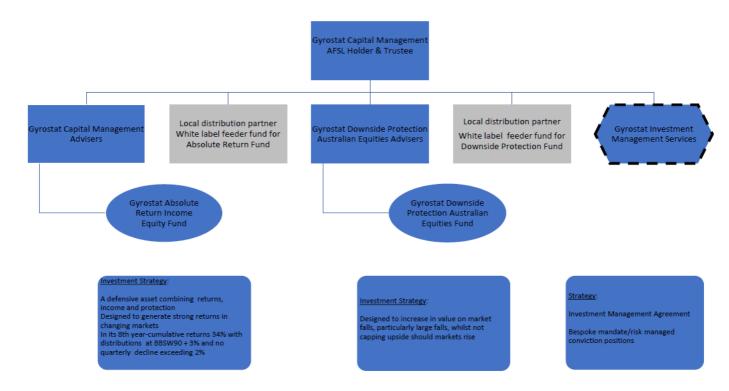
# Downside Protection Australian Equities Fund: Keep your existing growth assets in place. Add 5% to Gyrostat.

This fund uses our established investment approach and is designed to increase in value with ASX200 market falls, particularly large market falls, whilst not capping upside should the markets continue to rise. Profits are distributed promptly on large market falls.

### **Investment Management Services - customised risk-return profiles**

We also offer investment mandates identifying the lowest costs of protection available in the market for a defined period of time, adjusting 'excess' in increments of [2.5%] from [0%] to [10%].

The protection delivered is full compensation for losses beyond a pre-defined 'excess' level. By actively managing options we lower the cost of protection whilst maintaining it always in place.





# ABSOLUTE RETURN INCOME EQUITY FUND

31 July 2018

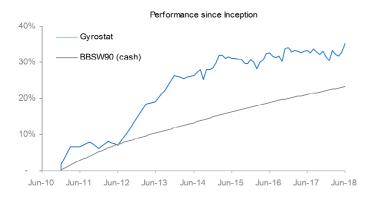
### A 'conservative' asset combining protection, returns and regular income

Gyrostat buys and holds ASX 'Blue chip' shares with *lowest cost protection always in place with upside*. With risk managed investing it is now possible to protect and benefit in changing markets. We have a 8 year track record of delivering our investment objectives.

- Investors Pre and post retirees (sequencing risk), industry associations, intergenerational wealth transfer
- · Capital growth in trending and volatile markets (including down markets) making money when others don't
- Absolute return alternative stable and rising <u>absolute</u> returns with regular income
- Distinctive risk management lowest cost protection <u>always</u> in place with upside

#### **Investment Objectives**

- **Returns**: 6% 8% pa in trending markets, greater than 8% pa in volatile markets, short term bond returns in stable markets
- Income: Minimum cash rate + 3% paid semi-annually (currently 5.0% p.a.) from dividends and franking credits
- Protection: No quarterly NAV draw-downs exceeding 2%



Gyrostat compounded returns are net of fees and include franking credits, cash (BBSW90) includes re-investment of interest.



Further details can be found in our In	formation Memorandum
Portfolio Inception	December 2010
Minimum Investment	AUD 50,000
Management Fee	1% per annum
Performance Fee	15% of excess return
Hurdle Rate	BBSW 90 + 3%
High Water Mark	quarterly
Distribution (paid semi-annual)	≥ BBSW 90 + 3%
Access	Wholesale Investors

Fiscal year	Market type	Period return	Cumulative return *
June 2011	Trending	6.5%	6.5%
June 2012	Stable	0.4%	4.4%
June 2013	Volatile	11.4%	7.1%
June 2014	Trending	6.0%	6.8%
June 2015	Stable	3.8%	6.1%
June 2016	Stable	1.2%	5.2%
June 2017	Stable	0.4%	4.5%
June 2018	Stable	1.3%	4.1%

<sup>\*</sup> since inception

Performance	Total Return			
	Gyrostat	BBSW90		
1 Month	0.2%	0.2%		
3 Months	2.8%	0.5%		
1 Year	1.9%	1.8%		
3 Years	1.0%	2.0%		
5 Years	2.5%	2.2%		
Inception	4.1%	2.8%		

total return is compound annual growth rate as defined by Financial Services Council

### Commentary

- The Fund NAV at the end of July was **\$0.81267**. There was very low stock market volatility in the month of July, the Fund performed as anticipated with an uplift of 0.2%. There has been a slight increase in market volatility since February 2018. As anticipated there has been uplift in NAV of 3.7% over this 5 month period.
- Throughout the investment cycle the market conditions can be trending, stable or volatile. Our expected returns vary with the stage of the investment cycle. Our distinctive risk managed investing with **protection always in place and upside return potential** prefers trending and volatile markets as this provides the opportunity to re-set protection levels and lowers the costs.
- During 2018-19 our investment view remains that stock market volatility will increase both up and down. Global interest rates are rising, Global interest rates and inflation are rising, valuations remain expensive by historical standards, and Central Banks are adjusting QE policies. However, global growth has accelerated and corporate earnings have been above consensus, with further corporate earning upgrades anticipated globally from US corporate taxation changes.



# DOWNSIDE PROTECTION AUSTRALIAN EQUITIES FUND

## 31 July 2018

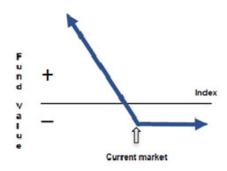
### Keep your existing growth assets in place. Add 5% to Gyrostat

The Fund is designed to increase in value on market falls, particularly large falls whilst not capping upside should markets rise. The fund uses our established investment approach and is designed to increase in value with ASX200 market falls, particularly large market falls, whilst not capping upside should the markets continue to rise.

As an illustration, an investment of 5% of the underlying exposure, or \$50,000 into the Gyrostat Downside Protection Australian Equities Fund, protects a \$1 M underlying ASX 200 holding against large one off falls and large losses. A portfolio with a 20% allocation to Australian equities could be protected against large losses with a 1% allocation to this Fund.

The month to month net asset value is anticipated to be variable (both up and down), with more volatile conditions favourable to the Fund and stable markets likely to see a reduction in NAV. More volatile market conditions are favourable to this Fund.

The combined holding of XJO and Gyrostat has returned 2.9% in the past 2 months with protection always in place against large market falls.



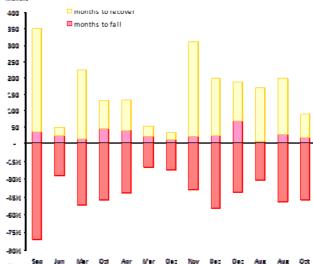
- Maintain existing growth investment.
- Add 5% of asset value to Gyrostat.
- The Gyrostat risk management approach identifies the least cost protection alternatives in the market.
- To minimise costs the "options" component is actively managed, and reset to current market levels.
- On large market falls Gyrostat takes profits by selling some protection.
- Profits are promptly distributed for reinvestment.

Further details can be found in our Information Memorandum
Portfolio Inception June 2018
Minimum Investment AUD 50,000
Management Fee 1% per annum
Performance Fee 15% of excess return
High Water Mark Quarterly
Distribution On large market falls
Access Wholesale Investors

Performance	Total Return			
	Gyrostat	XJO	Combined *	
1 Month	-28.4%	1.1%	1.0%	
2 Months	-27.2%	4.4%	2.9%	
1 Year				
3 Years				
5 Years				
Inception				

S&P 500 Index - 90 Year Historical Chart:

### m andis



Further explanation – brief video: http://www.gyrostat.com.au/news/you-protect-your-home-cars-and-life-why-not-protect-shares/

The graph shows the extent of falls from peak to trough, the

duration of the fall, and time taken to recover to pre fall highs.

History shows us that equities worth \$1 M today are likely to see

\$300,000 - \$500,000 wiped off their market value in a period of less than 12 months, and take 12-17 years to get back to previous levels.

Suite 402 The Jewel, 566 St Kilda Road, Melbourne VIC 3004 P: +61 (3) 9041 0970 F: +61 (3) 9041 0971

Source: http://www.macrotrends.net/2324/sp-500-historicalchart-data www.gyrostat.com.au

1988 1987 1988 1946 1986 1961 1968 1972 1976 1967

<sup>\*</sup> comprises 5% Gyrostat, 95% XJO ETF



### **Gyrostat Investment Management Services - Investment Mandate**

### Australian ASX200 index - protection costs for market falls

The Gyrostat investment risk management systems obtain live pricing to identify lowest cost alternatives to protect against market falls. The protection will deliver a defined level of compensation at expiry.

Our approach exploits the differing levels of implied volatility in the options market.

Protection costs are shown for a defined period of time, adjusting 'excess' in increments of [2.5%] from [0%] to [10%].

The protection delivered is full compensation for losses beyond a pre-defined 'excess' level.

Underlying portfolio	to protect: \$1	00 M	AU	JD	000's 100,000		
Date today:	<i>y</i> 91		1102		31-Jul-18		
ASX index level:					6276		
Excess			-	2.5%	5.0%	7.5%	10.0%
Index level			6,276	6,119	5,962	5,805	5,648
Minimum intrinsic v	alue - expiry	000's					
5,774	8% fal	ls	8,000	5,500	3,000	500	0
5,335	15% fal	ls	15,000	12,500	10,000	7,500	5,000
4,707	25% fal	ls	25,000	22,500	20,000	17,500	15,000
Current market cos	s of protection						
	Expiry	Days					
	16-Aug	16 Cost 000's	248	170	107	66	57
		%	0.25%	0.17%	0.11%	0.07%	0.06%
	20-Sep	51 Cost 000's	1,203	827	526	307	220
		%	1.20%	0.83%	0.53%	0.31%	0.22%
	18-0ct	79 Cost 000's	1,889	1,299	835	556	398
		%	1.89%	1.30%	0.84%	0.56%	0.40%
	15-Nov	107 Cost 000's	2,625	1,805	1,230	872	624
		%	2.63%	1.80%	1.23%	0.87%	0.62%

For example: A\$ 100 M protected

Index at inception: [6,276]

Excess selected: [5.0% or 5,962 level] Expiry: [79 days – Oct 18]

At expiry, using a [5.0%] excess at [5,962] index level, there is an intrinsic protection, dollar for dollar below this index 'excess' level.

Maximum Cost: [0.84%] for 79 days. (Investment of \$835,000 protects an underlying portfolio of \$100 M.) This may be reduced through active management.

The portfolio has protection in place against large 'one off' or rapid falls. At a [15%] fall to [5,335] the intrinsic value of protection would be \$ 10.0 m, a [25%] fall to [4,707] would be \$ 20.0 m.

It is likely that with large 'one off' falls implied volatility would spike significantly, and that market valuations may be higher than intrinsic valuations shown (due to the additional time value given the period to expiry.)

#### Disclaimer

This information is limited to information about the Fund, is general advice only and does not take into account your particular circumstances, your personal investment or financial planning objectives, your investment knowledge, needs and requirements, including taxation implications that may result from investing in the Fund.

There are references to past performance in this document. Past performance is no guarantee of future performance. Gyrostat or any of its officers, advisers, agents, employees or associates do not in any way guarantee the performance of the Fund.

This information is only made available to persons who are wholesale clients within the meaning of section 761G of the Corporations Act 2001.