

**31 JANUARY 2017** 

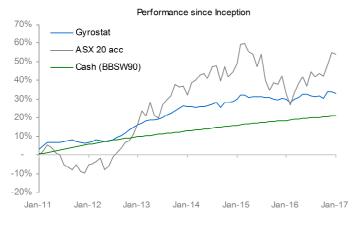
# **GYROSTAT CAPITAL STABILITY INCOME FUND**

## Stable and rising returns with regular income

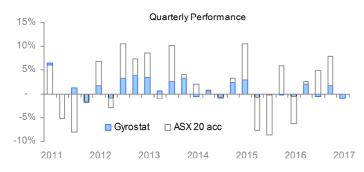
We are a risk managed equity fund ("protected equity") and address sequencing risk – the impact of investment losses - in retirement. We buy and hold ASX20 blue chip high yielding shares and insure downside at the stock specific level with lowest cost alternatives on the ASX. We have a **six year track record** of delivering stable and rising returns with regular income. Our **innovative risk management approach has** <u>at all times</u> a **risk-return profile to participate in share price upside with minimal capital at risk** ("hockey stick" payoff). Our strategy **benefits** from increasing stock market **volatility**.

#### **Investment Objectives**

- Returns: 60-70% ASX20 accumulation index over a rolling 3 year investment horizon
- **Distribution**: Minimum **cash rate + 3%** paid semi-annually (currently 4.7% p.a.)
- **Protection**: 24 consecutive quarters of no downside exceeding 2%
- 6 year track record of <u>delivering</u> our investment objectives.



Gyrostat compounded returns are net of fees and include franking credits, cash (BBSW90) includes re-investment of interest.



ASX 20 accumulation index is shown to illustrate the fund's protection with ASX falls, and participation in ASX gains

Further details can be found in our Information Memorandum

For sequencing risk in retirement

Portfolio Inception	December 2010
Minimum Investment	AUD 50,000
Management Fee	1% per annum
Performance Fee	15% of excess return
Hurdle Rate	BBSW 90 + 3%
High Water Mark	quarterly
Distribution (paid semi-annual)	≥ BBSW 90 + 3%
Access	Wholesale Investors

2 distinct investment cycles since inception:

Period	Conditions	Gyrostat
Dec10 – Mar15	Annual returns ranged from 5.5% pa to 7.9% pa	+ 32%
Apr15 –Jan17	ASX20 accumulation index -1% returns with falls and rises	+ 2%

Performance	Gyrostat	ASX 20 accumulation index	
	total return	Total return	max down
1 Month	-0.8%	-0.6%	-2.1%
3 Months	2.1%	8.4%	-6.0%
1 Year	2.2%	15.9%	-11.9%
3 Years	1.7%	3.8%	-22.7%
5 Years	4.5%	11.1%	-22.7%
Inception	4.7%	7.3%	-22.7%

\* total return is compound annual growth rate as defined by Financial Services Council

† maximum drawdown is the maximum loss from a peak to a trough during the period. Gyrostat maximum drawdown since inception is -3%.

- The Fund NAV at the end of January was **\$0.86167**.
- Since our inception we have captured 64% of the ASX20 accumulation index upside with no quarterly downside ever exceeding 2%. Our objective is to capture 60-70% upside over a rolling 3 year period, with minimal capital at risk <u>at all times</u> and no quarterly downside exceeding 2%. We have a 6 year track record of delivering our investment objectives.

Commentary

• During 2017 we anticipate rising levels of stock market volatility from geopolitical developments and changes to macro economic policies. Growth asset valuations are 'high' by historical standards and have been rising for over 7 1/2 years without a significant correction. With global debt at historical levels these are dangerous times for traditional investment approaches. Suite 402 The Jewel, 566 St Kilda Road, Melbourne VIC 3004

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#### www.gyrostat.com.au



# **Risk managed funds 3 step approach:**

1. Buy and hold blue chip shares with protection on the Australian Stock Exchange

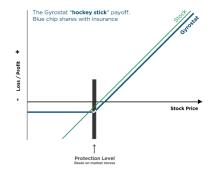
2. The amount of protection is set to always participate in the upside with minimal capital at risk.

3. On market moves we re-set the protection level. If the share price rises, we buy more to 'lock in' the gains, on falls we sell some that is no longer required.

## Key drivers - Gyrostat investment performance

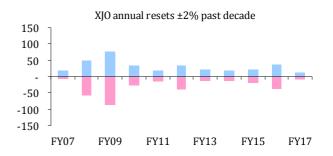
The key drivers of investment performance for Gyrostat are:

- Upside price movement and gaps on open
- Franking credits
- Market volatility prefer more volatile market conditions
- Changes in the price of protection ("implied volatility")
- "One off" large stock falls beneficial .



The current market conditions (past 12 months) and historical context are shown in the graphs below. The number of 'blue' upside resets, and upside gaps on open is a key driver of investment performance.

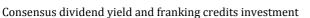


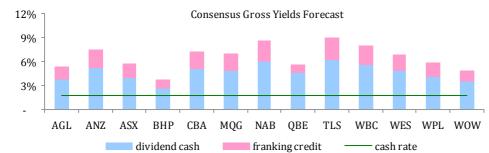


The price of protection ("implied volatility") is currently near historical lows.



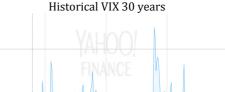
12 months implied volatility A-VIX





universe

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# Fund positioning - Why Gyrostat?

#### The challenge

Our view, which is shared by many other commentators, is that in this macro environment, both 'income' and 'growth' asset classes have fragilities. "Income" assets such as cash and term deposits provide insufficient income with no prospect for any capital growth. "Growth" assets, investing directly in blue chip high yielding shares, or equity funds, leave investors exposed to falls in the value of investments in this highly indebted global environment. The traditional portfolio approach is to blend 'income' and 'growth' assets, which will produce portfolios with insufficient income and substantial fluctuations in capital value.

With this view, there is a need to expand the range of 'income' and 'growth' assets to include risk managed equity funds.

#### **Our solution**

A 'risk managed equity fund' is a revolutionary risk management technique with protection <u>always</u> in place provides a solution for investors sensitive to capital losses (sequencing risk), and desiring to grow investment capital (longevity risk). The risk return profile of an equity portfolio is managed by using ASX options. Traditionally protecting your portfolio was expensive. Gyrostat has overcome this issue by actively managing ASX options, utilising proprietary software and taking advantage of reduced broker costs due to deregulation. We are always fully invested in blue chip high yielding shares and insure downside with lowest cost alternatives on the ASX. Gyrostat's unique offering is the ability to have a **"hockey stick"** risk-return profile <u>at all times</u>. **participating in share price upside with minimal capital at risk**.

#### **Recent articles**

#### SMSF Association innovative retirement income products:

http://trustees.smsfassociation.com/wp-content/uploads/2016/07/Innovative-retirement-income-products.pdf

## FS Super: The Journal of Superannuation Management:

http://www.fssuper.com.au/comments/88279872

## Fairfax media: Retirement Planning

http://www.theage.com.au/money/investing/end-of-sevenyear-rule-brings-a-new-ball-game-for-retirees-20150716-gidojh.html



CRAIG RACINE Managing Director Chief Investment Officer



PETER CLIFTON Chairman Board of Directors



SHELLEY RACINE Company Secretary



ANDREW SMITH Compliance & Risk Management



GEMMA MALONE Office Manager



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There are references to past performance in this document. Past performance is no guarantee of future performance. Gyrostat or any of its officers, advisers, agents or associates do not in any way guarantee the performance of the Fund.

Investors should download and review the Information Memorandum available at www.gyrostat.com.au before making an investment in the Fund.

LEO TANG

Senior Investment Officer