

# **GYROSTAT CAPITAL STABILITY INCOME FUND Higher income than cash and term deposits**

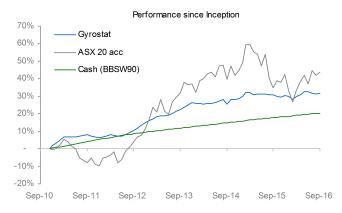
# **30 SEPTEMBER 2016** <u>Always</u> protecting and growing capital

We are a 'risk managed equity fund', **delivering stable and rising investment returns through the market cycle with higher** 

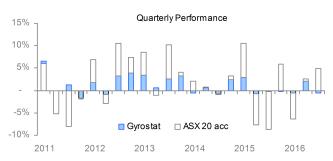
**income than cash and term deposits**. Our revolutionary risk management technique has a risk-return profile<u>at all times</u> to participate in share price upside with minimal capital at risk ("hockey stick" payoff). We provide a solution for investors seeking "protected equity" (downside protection <u>always</u> in place as distinct from other risk management approaches) and/or "cash plus" (delivering higher income than cash and term deposits by passing through dividends and franking credits). We are always fully invested in blue chip high yielding shares and insure downside with lowest cost alternatives on the ASX. Our strategy **benefits** from increasing stock market **volatility**.

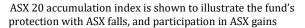
### **Key Features**

- Minimum distribution **cash rate + 3%** paid semi-annually (currently 5.0% pa)
- Growing your investment on market rises or large 'one off' falls
- · Protecting your investment when markets fall
- Compound returns of 32% since inception in December 2010
- 23 consecutive quarters of no downside exceeding 2%



Gyrostat compounded returns are net of fees and include franking credits, cash (BBSW90) includes re-investment of interest.





Further details can be found in our Information Memorandum			
Portfolio Inception	December 2010		
Minimum Investment	AUD 50,000		
Management Fee	1% per annum		
Performance Fee	15% of excess return		
Hurdle Rate	BBSW 90 + 3%		
High Water Mark	quarterly		
Distribution (paid semi-annual)	$\ge$ BBSW 90 + 3%		
Access	Wholesale Investors		

### 4 broad investment cycles since inception:

i broud my estiment cycles since meeption.					
Period	Conditions	Gyrostat	BBSW 90		
Dec10 - Sep11	Large market falls	+ 8%	+ 4%		
Sep11 - Apr15	Large market rises	+ 18%	+ 12%		
Apr15 - Feb16	Large market falls, ASX20 more	- 2%	+ 2%		
Feb16 – Aug16	Stock rises, volatility falls	+ 2%	+ 1%		

Performance	Gyrostat	ASX 20 accumulation index	
	total return	total return	max down
1 Month	0.4%	1.2%	-4.0%
3 Months	-0.6%	4.8%	-6.1%
1 Year	0.8%	6.7%	-12.6%
3 Years	2.5%	2.9%	-22.7%
5 Years	4.1%	9.3%	-22.7%
Inception	4.9%	6.4%	-22.7%

\* total return is compound annual growth rate as defined by Financial Services Council

† maximum drawdown is the maximum loss from a peak to a trough during the period. Gyrostat maximum drawdown since inception is -3%.

### Commentary

- The Fund NAV at the end of September was \$0.87535 an increase of 0.4%. The quarterly return was -0.6%.
- Since our inception in December 2010 our annual compounded returns over 5 years to end December have ranged between 5.4% p.a. to 7.9% pa.
- During the quarter the market value of our protection fell as costs fell to near historical lows. Whilst this has impacted this quarter's performance, it has provided the opportunity to cost effectively extend the protection duration to benefit from any future volatility. We anticipate rising levels of stock market volatility, favourable for our Fund.

Suite 402 The Jewel, 566 St Kilda Road, Melbourne VIC 3004 P: +61 (3) 9041 0970 F: +61 (3) 9041 0971



## Risk managed funds 3 step approach:

1. Buy and hold blue chip shares with insurance on the Australian Stock Exchange

2. The amount of protection is <u>set</u> to always participate in the upside with minimal capital at risk.

3. **On market moves we <u>re-set</u> the protection level.** If the share price rises, we buy more to 'lock in' the gains, on falls we sell some that is no longer required.

## Key drivers - Gyrostat investment performance

The key drivers of investment performance for Gyrostat are:

- Upside price movement and gaps on open
- Franking credits
- Market volatility prefer more volatile market conditions
- Changes in the price of protection ("implied volatility")
- "One off" large stock falls beneficial

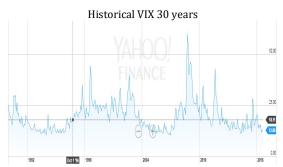
The Gyrostat Thockey stick" payoff.
Blue chip shares with insurance
Growth
Growth
Stock Price
Stock Price

The current market conditions (past 12 months) and historical context are shown in the graphs below. The number of 'blue' upside resets, and upside gaps on open is a key driver of investment performance.

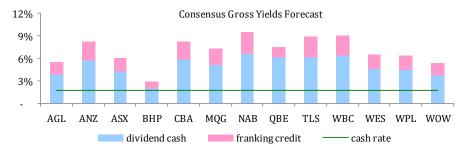


The price of protection ("implied volatility") is currently near historical lows.





Consensus dividend yield and franking credits investment universe



Suite 402 The Jewel, 566 St Kilda Road, Melbourne VIC 3004 P: +61 (3) 9041 0970 F: +61 (3) 9041 0971 FY17



# Fund positioning - Why Gyrostat?

#### The challenge

Our view, which is shared by many other commentators, is that in this macro environment, both 'income' and 'growth' asset classes have fragilities. "Income" assets such as cash and term deposits provide insufficient income with no prospect for any capital growth. "Growth" assets, investing directly in blue chip high yielding shares, or equity funds, leave investors exposed to falls in the value of investments in this highly indebted global environment. The traditional portfolio approach is to blend 'income' and 'growth' assets, which will produce portfolios with insufficient income and substantial fluctuations in capital value.

With this view, there is a need to expand the range of 'income' and 'growth' assets to include risk managed equity funds.

#### **Our solution**

A 'risk managed equity fund' is a revolutionary risk management technique with protection <u>always</u> in place provides a solution for investors sensitive to capital losses (sequencing risk), and desiring to grow investment capital (longevity risk). The risk return profile of an equity portfolio is managed by using ASX options. Traditionally protecting your portfolio was expensive. Gyrostat has overcome this issue by actively managing ASX options, utilising proprietary software and taking advantage of reduced broker costs due to deregulation. We are always fully invested in blue chip high yielding shares and insure downside with lowest cost alternatives on the ASX. Gyrostat's unique offering is the ability to have a **"hockey stick"** risk-return profile <u>at all times</u>. **participating in share price upside with minimal capital at risk**.

#### **Our team**

Craig Racine has held Board positions in multi-national companies in China, India, Indonesia, The Philippines, Pakistan, and globally as Executive Director Asian Infrastructure Fund (Hong Kong) with lead investors International Finance Corporation, Asian Development Bank, Soros Funds Management, Frank Russell Investments, and AMP Capital. He was a Managing Director at ING Barings (Asia).

Andrew Smith, as Chairman of our Risk & Compliance Committee has extensive experience acting as an ASIC Responsible Manager under four Financial Services Licences for a diverse range of firms with operations in the financial markets in Australia and the Asia Pacific. Andrew is also Chairman of ASX listed XPD Soccer Gear Group Ltd.

Peter Clifton was a Board member with ASX listed Amcom from 1999 until its recently completed merger with Vocus, and has extensive experience in governance having served on Boards in Asia, the Middle East, and Europe.

Leo Tang has extensive experience within investment banking, private equity and industry.



CRAIG RACINE Managing Director Chief Investment Officer



PETER CLIFTON Chairman Board of Directors



SHELLEY RACINE Company Secretary



ANDREW SMITH Compliance & Risk Management



GEMMA MALONE Office Manager



This information is limited to information about the Fund, is general advice only and does not take into account your particular circumstances, your personal investment or financial planning objectives, your investment knowledge, needs and requirements, including taxation implications that may result from investing in the Fund.

There are references to past performance in this document. Past performance is no guarantee of future performance. Gyrostat or any of its officers, advisers, agents or associates do not in any way guarantee the performance of the Fund.

Investors should download and review the Information Memorandum available at www.gyrostat.com.au before making an investment in the Fund.



LEO TANG Senior Investment Officer